



What is Quivers?

Quivers provides a platform for retailers and brands to work together through eCommerce and order fulfillment. Quivers allows brands to sell on their website and distribute orders through their existing retail network. This gives the Authorized Retailers the opportunity to fulfill the order instantly, with lower shipping costs and options like Buy Online Pickup In-Store.

How does Quivers Work?

Once the brand builds its Storefront on Quivers, the retailer will receive an invite to join. It's plug and play for the dealers; the brand's online catalog is already set up. Retailers configure their admin panel by registering, importing their inventory, and sending a connection request to the brand (s) they'd like to partner with.

As orders are placed on the brand's website, Quivers drives local retail connections to the consumer. Locality is the most common calculation in which the retailer is notified to fulfill an order placed.

What Does Quivers Provide for Retailers?

- Quivers provides tools for retailers to participate in online fulfillment opportunities without the need for an online store.
- Quivers puts your retailer shop on the map by connecting customers closest to your store location.
- Quivers' inventory tools provide retailers with a way to effectively manage stock positions, allowing you to fulfill orders faster and provide efficient delivery options.
- Quivers provides retailers with a way to meet the expectations of the ever-evolving consumer and increase in-store foot traffic with Buy Online Pickup In-Store. This has shown to be an upward trend as 68% of US shoppers have made a BOPIS purchase, and 50% of consumers decide to purchase based on having the option for BOPIS (enabled on the brand side)
- Retailer reports provide visibility into order trends, the number of orders shipped, the value of orders shipped, customer satisfaction, and more. These analytics deliver insights into products purchased and re-marketing potential.