



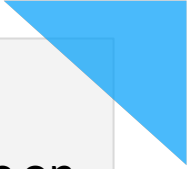
Quivers

Retailer Getting Started Guide
www.Quivers.com




What is Quivers?


Quivers provides brands with a full e-commerce solution that engages authorized retailers for fulfillment, enabling new marketplace opportunities and omnichannel experiences.



Brands build their products on Quivers, create marketplaces to host products in various channels, and begin selling.

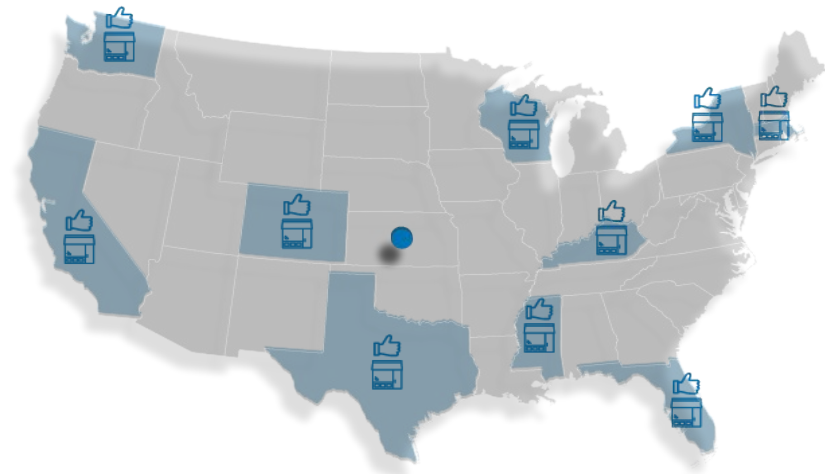


Retailers are invited to Quivers to fulfill orders for Brands. Authorized retailers are notified via email, text, or app that a new order is available.

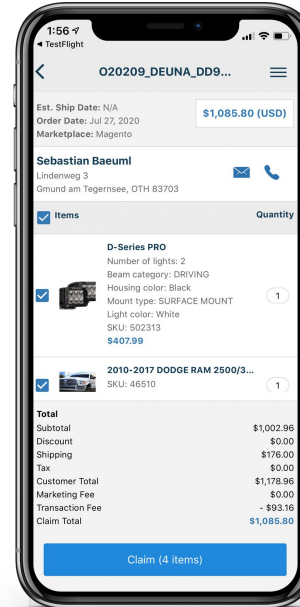


Authorized retailers fulfill all orders directly on the Quivers Admin Panel. Reports are provided for real-time insights.

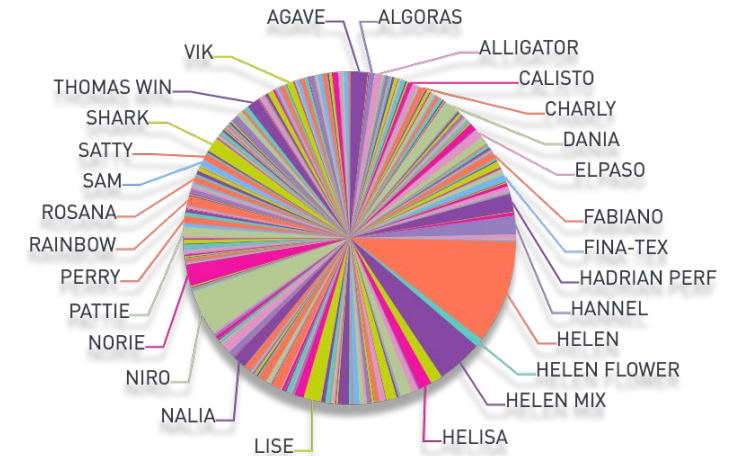
What Does Quivers Provide Retailers?



Quivers puts your retailer shop on the map by connecting customers closest to your store locations.

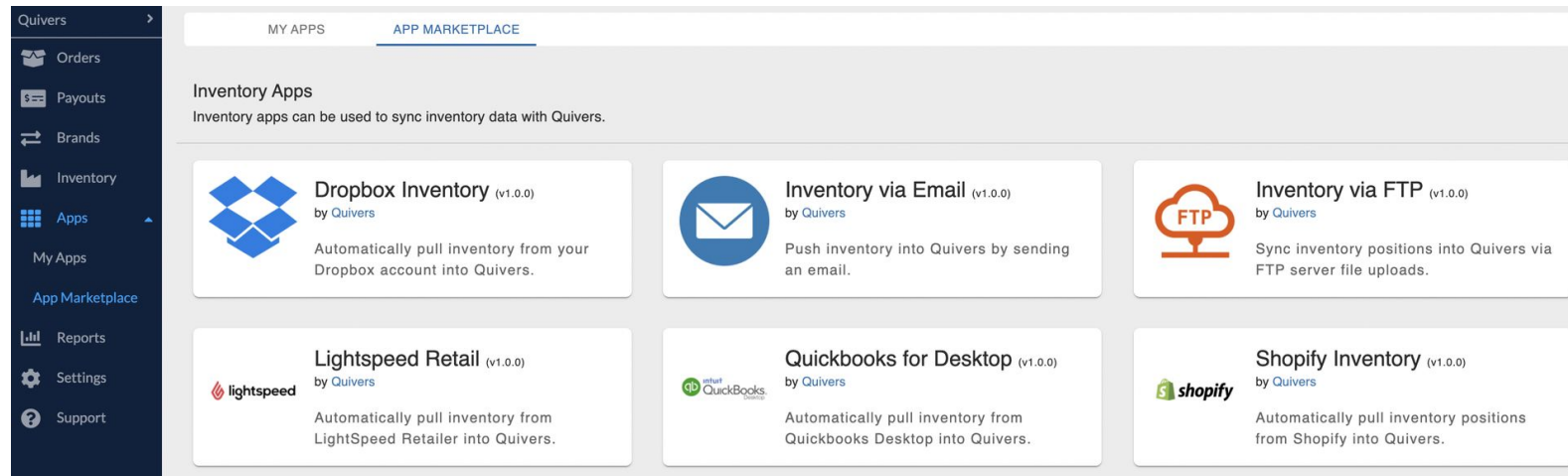


Without the need for an online store, Quivers provides tools for retailers to participate in online fulfillment opportunities.



Analytics and customer details on the Quivers Admin Panel deliver insights into products purchased and re-marketing potential.

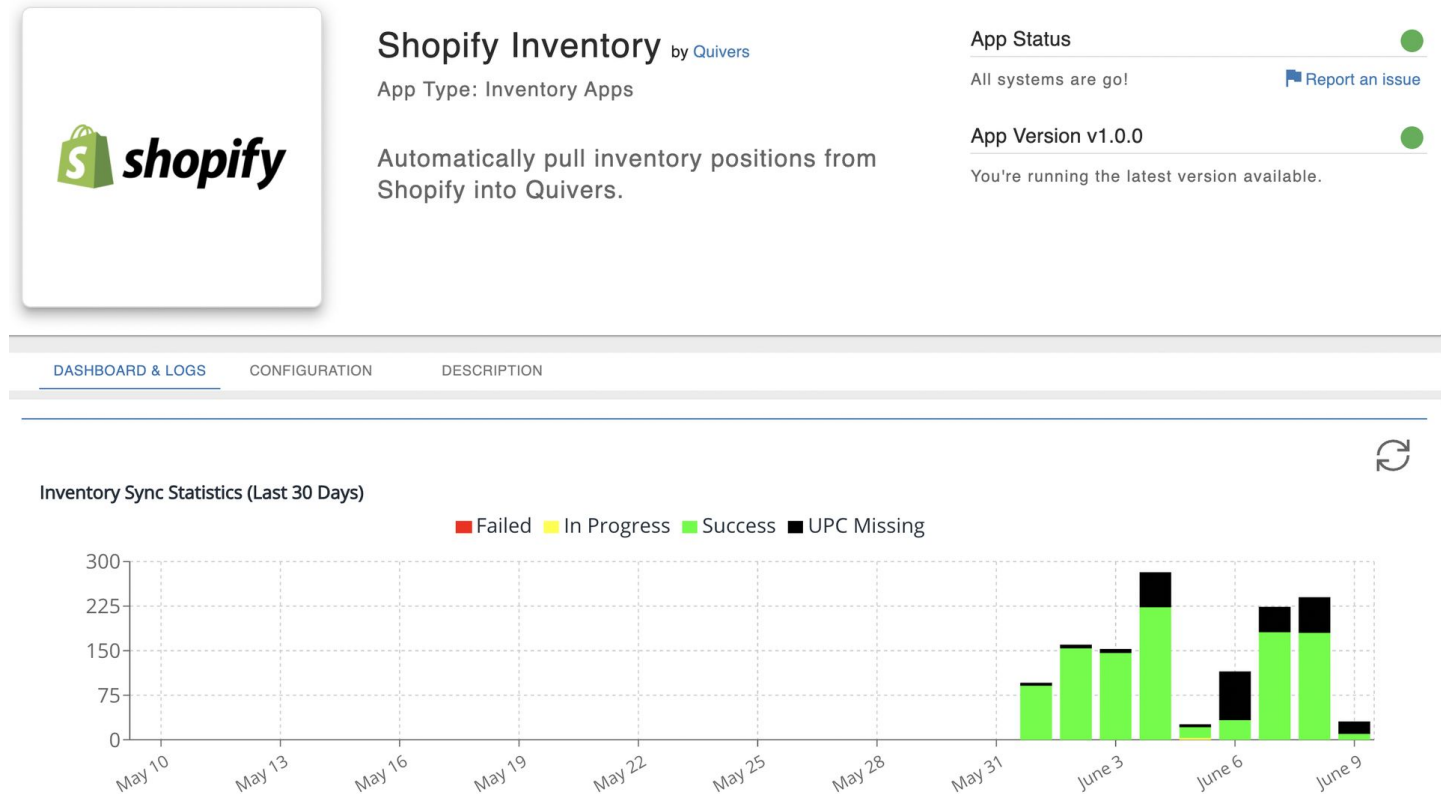
What Does Quivers Provide Retailers?



A continuous, real-time view of inventory in Quivers is imperative to a retailer's success. Regularly syncing inventory and enabling auto-claiming ensures that you are ready to fulfill an order, raising customer satisfaction and brand loyalty. Quivers has made this process more accessible than ever with the release of our new inventory apps.

What Does Quivers Provide Retailers?

Automatically pull inventory positions from your POS system or push inventory into Quivers with our Inventory via Email and Inventory via FTP apps. View logs, sync statistics, and sync progress within the apps.



How Does Quivers Benefit Consumers?



Faster Delivery Times: Typically the retailer physically closest to the customer fulfills an order, reducing the amount of time the order spends in transit.

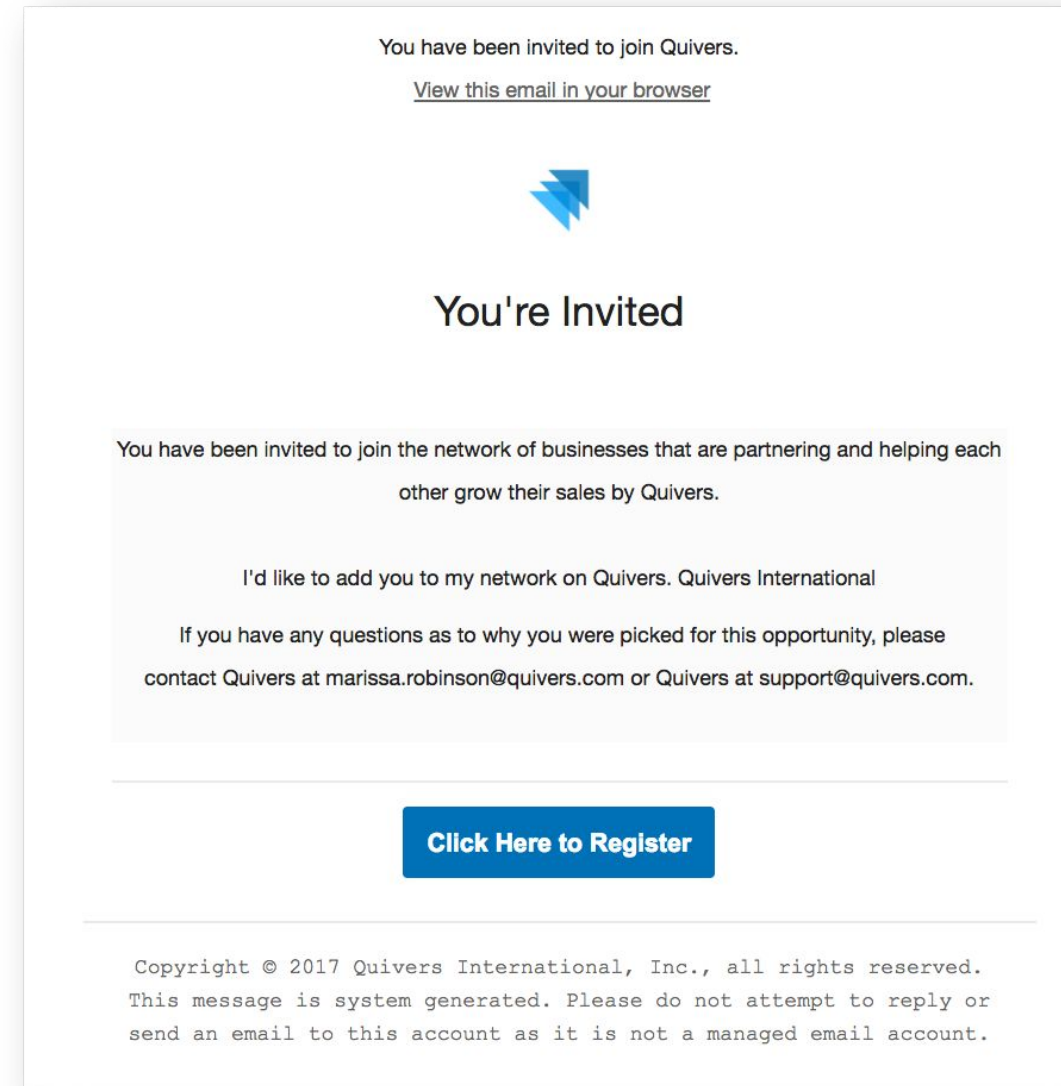
BOPIS: Quivers provides a Buy Online Pickup In-Store Service. 68% of US shoppers have made a BOPIS purchase for a number of reasons, and 50% of consumers make the decision to purchase from you based on whether BOPIS is offered or not.

How to Become an Authorized Retailer

Step 1. Receive an Invitation from Your Brands

You will receive a brand invitation email with a link to the sign-up on the Quivers Admin Panel.

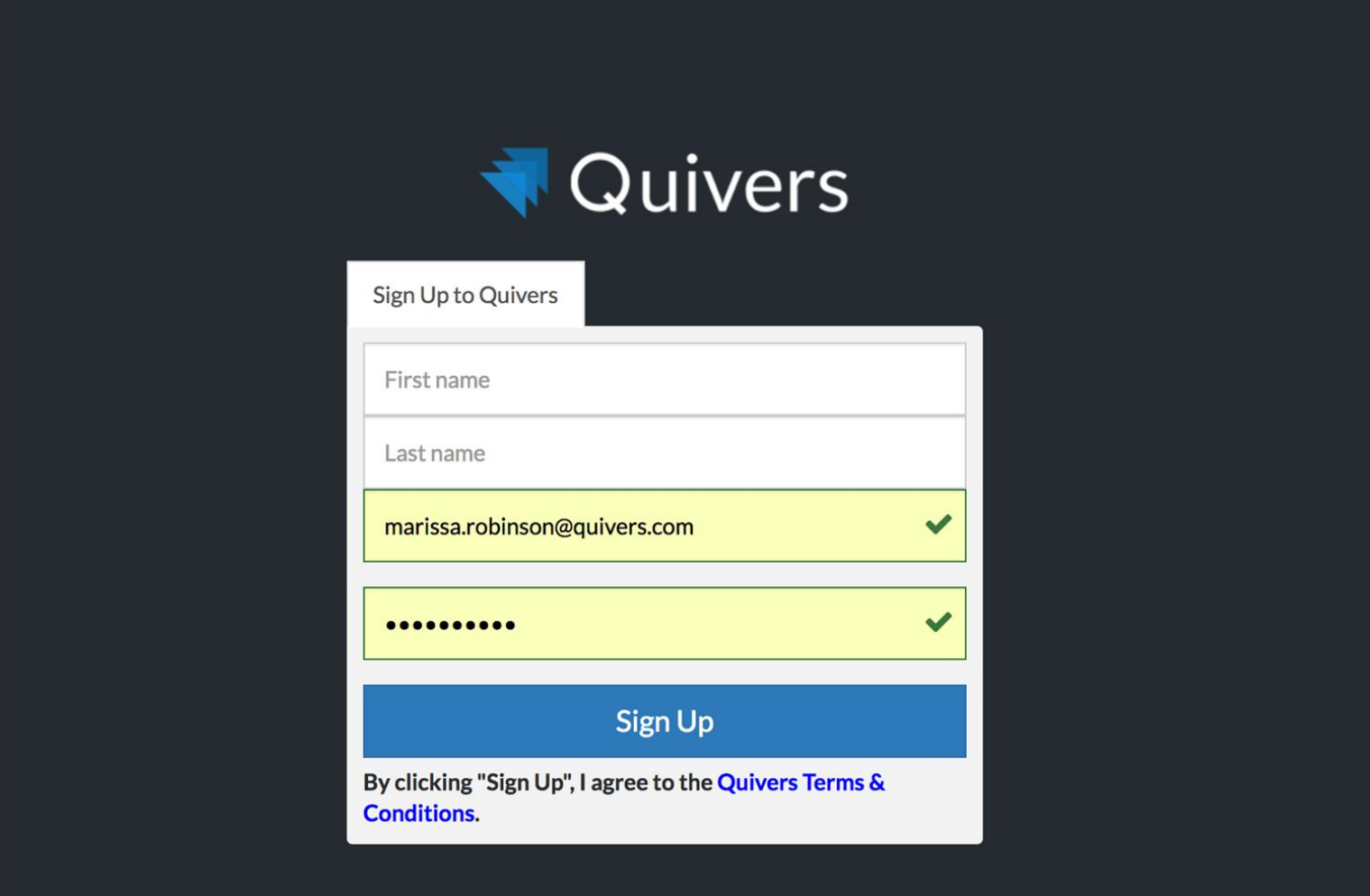
**Already signed up?
Skip to page 8!**



How to Become an Authorized Retailer

Step 2. Create Your Account

Enter First Name, Last Name, Email Address & Password



The screenshot shows the Quivers sign-up interface. At the top, the Quivers logo is displayed. Below it is a form titled "Sign Up to Quivers". The form contains four input fields: "First name", "Last name", "Email address" (containing "marissa.robinson@quivers.com" with a green checkmark), and "Password" (represented by dots with a green checkmark). A blue "Sign Up" button is located below the password field. At the bottom of the form, there is a disclaimer: "By clicking 'Sign Up', I agree to the [Quivers Terms & Conditions](#)."

How to Become an Authorized Retailer

Step 3. Create Your Business

Enter Business Name &
Business Address

Create your Business on Quivers

Business Name:

Business Name is required

Address:

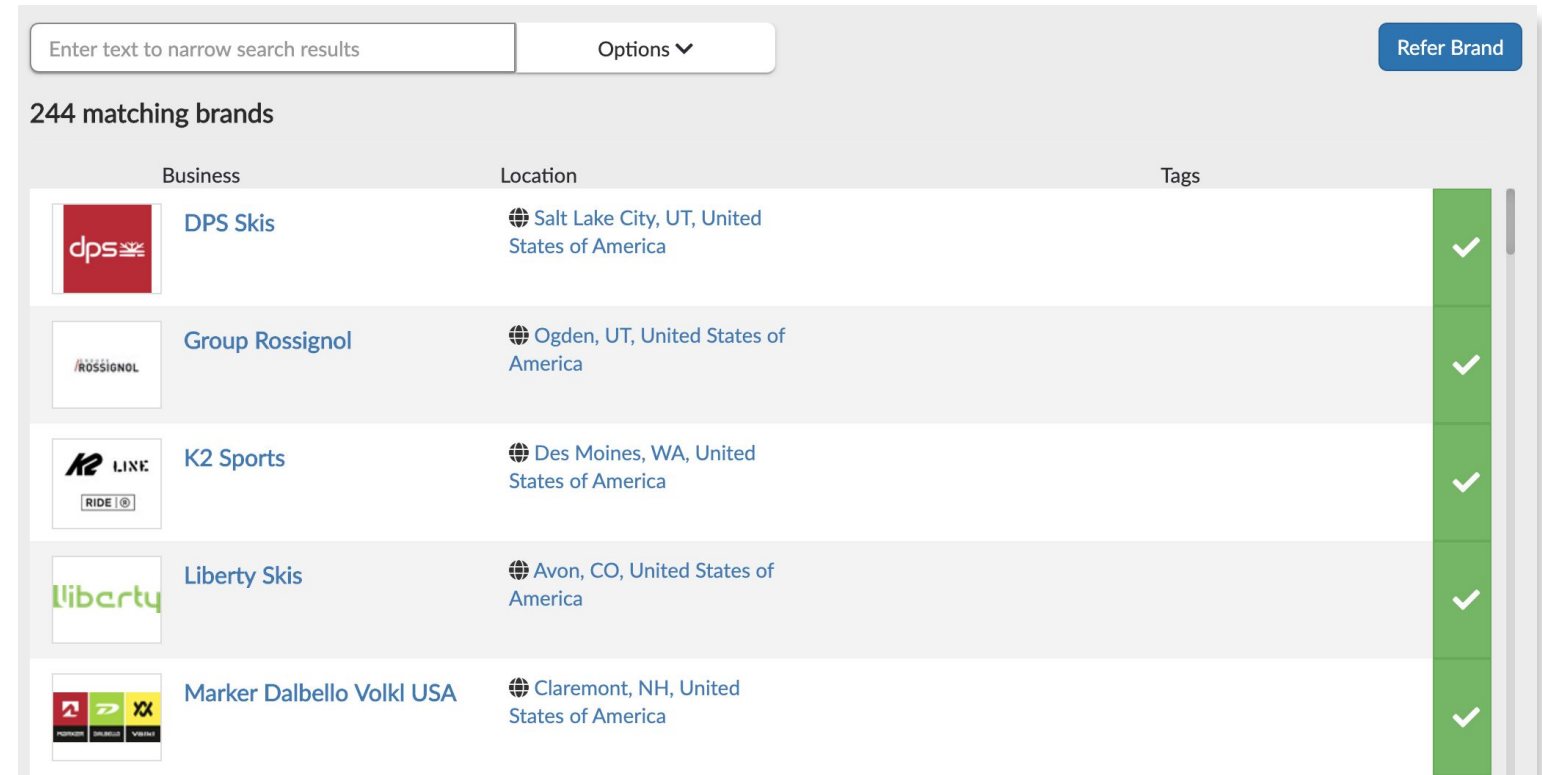
Address is required

Create Business

How to Become an Authorized Retailer






Step 4. Connect to Brands

Navigate to “Merchants” in the Quivers Admin Panel to send connection requests to brands and begin fulfilling orders once your request is approved!



Enter text to narrow search results Options ▾ Refer Brand

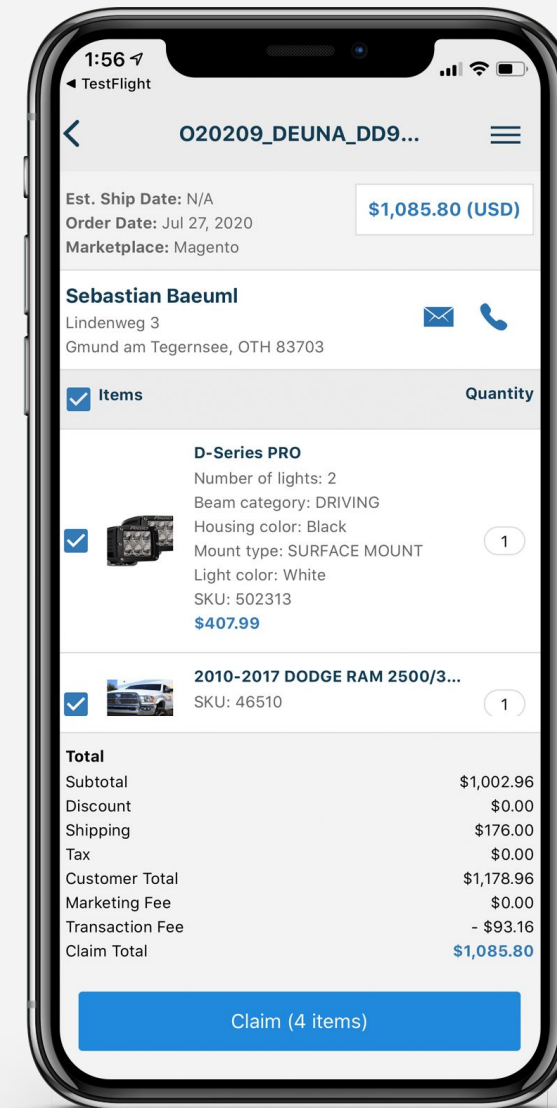
244 matching brands

Business	Location	Tags
 DPS Skis	🌐 Salt Lake City, UT, United States of America	✓
 Group Rossignol	🌐 Ogden, UT, United States of America	✓
 K2 Sports	🌐 Des Moines, WA, United States of America	✓
 Liberty Skis	🌐 Avon, CO, United States of America	✓
 Marker Dalbello Volkl USA	🌐 Claremont, NH, United States of America	✓

How to Become an Authorized Retailer

Download the Quivers App

Claim orders on the go with Quivers complimentary smartphone app. The Quivers app is available via the App or Play store.



Getting Started Contact and Customer Success



Faye Cutler
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Onboarding

Helps retailers get started in the platform by coordinating training and find *initial success*.

Customer Success

Ensures that retailers make the best use of the product, finding **success** with Quivers *over time*.

Point of Escalation

Acts as the customer advocate and ensures that customer feedback and technical issues are heard and acted upon.

Customer Support Organization



Live Chat



Email:

support@quivers.com



Phone: 805.250.4555

Our excellent support team is your first point of contact for how-to's, technical issues, and settlement inquiries. Visit our [Help Center](#) for additional resources or navigate to "Support" in the Quivers Admin Panel.